**READ THESE INSTRUCTIONS CAREFULLY BEFORE FILLING IN YOUR CHOICES!**

Please clearly fill in **your name** and the name of **your university** on the form below.

**This form has 2 sections**:

**A. International Business (design your own program):**

You may select courses from the list and design your own program (section A below).

**Select your courses as follows:**

* Each semester is divided into 2 periods:
  + Some courses are offered in **period 1 OR period 2**.
  + Some courses are offered twice, in **period 1 AND period 2** – only select the course in one period.
* **Languages:**
  + You always follow a language in both periods**: if you select a language in period 1 you also have to select it in period 2**
  + if you wish to take **French, German or Spanish**, you will be asked to do an intake with the lecturer before the start of the semester.
* Some courses have limited places available, so you may only join the class if there are sufiicient places available – in the list below, **“depending on enrolments”** is mentioned next to the course.
* A full study load is 30 ECTS credits, so ideally you should take 15 credits in period 1 and another 15 in period 2**. Minimum requirement per semester is 20 ECTS.**
* We advise you to choose **at least 2 reserve courses (1 in each period)** in case a class is full or there is a schedule clash.

The International Business course catalogue can be found on our [website](https://www.hanuniversity.com/en/programs/exchange-program/international-school-of-business-exchange-program/program/) under “Courses”. Check the pre-requisites for each course!

**B. Block exchange programs**

You may also sign up for a block exchange program or specialization semester. Indicate your choice in section B below. You will take all the courses offered in that program – see the website for more information:

* [Communication Block Exchange Program](https://hanuniversity.com/en/programs/exchange-program/communication/program/) –> course descriptions under “Courses”
* [Data Driven Decision Making in Business](https://hanuniversity.com/en/programs/exchange-program/data-driven-decision-making-in-business/program/) specialization semester -> course descriptions under “Courses”
* [Coaching in Organizations](https://www.hanuniversity.com/en/programs/exchange-program/psychology-behaviour-change-for-professionals/) specialization semester

**FALL SEMESTER (September-January)**

Name student: Click or tap here to enter text.

Name Home University: Click or tap here to enter text.

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| 1. ***INTERNATIONAL BUSINESS (design your own program)***   ***NOTE: Fill in section 1 (period 1) and 2 (period 2)*** | | | | |
| **PERIOD 1: Please select 4 courses in order of preference (1-4) for PERIOD 1 (3 PLUS 1 reserve**   * for courses you don’t want to take fill in nothing * If you select a language, you must also select it in period 2 | | | | |
| **Select** | **Course code** | **Course name** | **ECTS credits** | **level**  **(bachelor)** |
| Choose an item. | BUSICB04 | Business Communication 4 (English)  (*Also* s*elect* BUSICB05 *in period 2)* | 2,5 | 2 |
| Choose an item. | BUSBTOB | Business to Business and Service Marketing | 5 | 2 |
| Choose an item. | BUSPEM | Business Performance Management | 5 | 2 |
| Choose an item. | DUTBSA | Dutch 1 (*also* *select Dutch 2 in period 2*) | 2,5 | 1 |
| Choose an item. | ENGLIS | English as a Professional language  (*also* *select ENGLIS in period 2)* | 2,5 | 2 |
| Choose an item. | EUCHPL | European Culture History, Politics and Law | 5 | 2 |
| Choose an item. | FINANC | Finance | 5 | 2 |
| Choose an item. | INTECH | Internal Change *(depending on enrolments)* | 5 | 2 |
| Choose an item. | INTELA | International Law | 5 | 2 |
| Choose an item. | MARKSA | Marketing & Sales - Online Marketing | 5 | 2 |
| Choose an item. | OPERMB | Operations Management | 5 | 3 |
| Choose an item. | ORGACH | Organisational Change | 5 | 2 |
| Choose an item. | PROJMA | Project Management | 5 | 3 |
| Choose an item. | SALOPP | Sales and Operations Planning  *(depending on enrolments)* | 5 | 3 |
| Choose an item. | SUPCHM | Supply Chain Management | 5 | 2 |
| Choose an item. | Other languages on request: | French  German  Spanish  (*also* *select the language in period 2)* | 2,5 | 1-3 |

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| **PERIOD 2: Please select 4 courses in order of preference (1-4) for PERIOD 2 (3 PLUS 1 reserve)**   * for courses you don’t want to take fill in nothing * If you selected a language in period 1, also select that language in period 2! * For the other courses: don’t select the same course as in period 1 | | | | |
| **Select** | **Course code** | **Course name** | **ECTS credits** | **level**  **(bachelor)** |
| Choose an item. | BUSICB | Business Communication 5 (English)  *(Select if you selected BUSICB in period 1)* | 2,5 | 2 |
| Choose an item. | BUSIET | Business Ethics | 5 | 2 |
| Choose an item. | BUSPEM | Business Performance Management | 5 | 2 |
| Choose an item. | DUTCEC | Project Dutch Economy in a global context | 5 | 2 |
| Choose an item. | DOBUEU | Doing Business in Europe | 5 | 2 |
| Choose an item. | DUTBSA | Dutch 2  *(Select if you selected DUTBSA in period 1)* | 2,5 | 2 |
| Choose an item. | ENGLIS | English as a Professional language  *(Select if you selected ENGLIS in period 1)* | 2,5 | 2 |
| Choose an item. | FINANC | Finance *(depending on enrolments)* | 5 | 2 |
| Choose an item. | INTECH | Internal Change | 5 | 2 |
| Choose an item. | INTENC | International Entrepreneurship | 5 | 2 |
| Choose an item. | INTMAM | International Marketing Management Strategies | 5 | 2 |
| Choose an item. | MARKSA | Marketing & Sales - Online Marketing | 5 | 2 |
| Choose an item. | ORGACH | Organisational Change *(depending on enrolments)* | 5 | 2 |
| Choose an item. | SUPCHM | Supply Chain Management *(depending on enrolments)* | 5 | 2 |
| Choose an item. | Other languages on request: | French  German  Spanish  *(Select if you selected the language in period 1)* | 2,5 | 1-3 |

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| **OR *B. Select a Full semester, block exchange program (30 ECTS)*** | | | | | |
| **Select** | **Code** | **ECTS** | **Program** |  | **Level**  **(bachelor)** |
|  | ISBX11 | 30 | Communication | | 2 |
|  | AOOX1 | 30 | Coaching in Organizations | | 2-3 |
|  | ISBX07 | 30 | Data Driven Decision Making in Business | | 2-3 |